

Name: Tomas Hatas
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Career objective: To secure a permanent full-time role in Consultancy with a progressive and respectful organisation.

Personal profile:

- ability to communicate across culture and level
- experience in working in a multi-cultural environment
- extraordinary and innovative in problem solving
- organised and analytical approach to tasks
- experience in exploring non-conventional routes for both personal and collective growth

Age: 29

Languages: Czech, English, German

Related skills and experience:

- excellent presentation skills
 - analytical skills
 - inter-team work
 - customer facing
 - working independent of a team
 - translation of business documents
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Work experience

Ferratum Bank - Collection Officer

- Negotiating and motivating customers to repay their debts
- Interview reasons for delays in payments
- Establishing agreements on debt payments
- Constant monitoring of payment agreements
- Finding and updating data to debtors (skip tracing)

Trotec Group in Germany – Marketing & Sales

- Sale responsibility for the Czech and Slovak Market
- developing business strategy
- order processing/fulfillment
- customer service
- technical maintenance of sales platform
- to create, optimize and supervise Google Adwords-campaigns, SEO
- translations

HCL Technologies - IT Analyst with German

- first line support – IT
- referral/processing advanced issues

EuroBrücke GmbH in Berlin – Sales/Marketing

- support sales team and manager
- write business proposals and quotations
- planing business strategies
- customer services

PricewaterhouseCoopers Service Delivery Center – Process Specialist

- reviewing documents for accuracy
- B2B customer services

beField GmbH in Berlin – Telephone interview

- brand and product research
- B2B and B2C - Market research
- presenting final outcome

Education

University of Economics in Prague, Master Program of Corporate Finance and Management, Minor specialization Marketing

Exchange Student Program at the University of Economics and Business in Vienna

University of Economics in Prague, Bachelor Program of Corporate Finance and Management

Other

XHTML, CSS, JavaScript, XML

German TestDaf certificate – total points 17/20